

TRUONG DINH ANH TU

FP&A Analyst | MNC Finance Analytics | Python & BI Automation
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PROFESSIONAL SUMMARY

FP&A analyst with hands-on experience in budgeting, management reporting, KPI governance, commercial analysis, audit support, and BI/Python automation across finance operations. I build controlled reporting pipelines, dashboard-ready datasets, variance insights, and agent-assisted review logic, with exposure to English-speaking MNC workflows and multi-entity finance reporting.

WORK EXPERIENCE

FP&A Analyst | [BEE Logistics Corporation](#)

Sep 2025 - Jun 2026 HCMC, VN

Annual Budgeting & Forecasting

- Supported 2026 annual budgeting for BEEHCM; updated P&L/budget actuals and built target allocation views for BEEHCM, five subsidiaries, and one associate company.
- Allocated sales and department targets from office-level plans; reviewed budget versions, bonus/welfare inputs, monthly actuals, and performance tracking files to support target finalization.
- Enabled executive budget reviews with sales target setting, department target allocation, monthly actuals, and 2026 performance tracking/evaluation files.

Monthly Management Reporting & Power BI Dashboard

- Prepared monthly performance reports for BEEHCM, including revenue, gross profit, EBIT, SG&A/G&A, department performance, sales performance, and budget-vs-actual variance updates.
- Built decision-ready management packs for CFO/BOD reviews, covering revenue, gross profit, EBIT, SG&A/G&A, department performance, and key variance drivers.
- Prepared finance and operational datasets for BI reporting across G&A, HR, AR, sales, Import Air, and actual/budget files; supported dashboard builds for subsidiary performance tracking.

Commercial Analysis, AR & Working Capital

- Analyzed customer, lane/service, department, and agent profitability; flagged low-margin customers, negative-margin cases, and customer groups requiring cooperation review.
- Prepared AR and working-capital views, including top overdue customers, AR aging over 90 days, margin-on-AR/margin-on-revenue checks, and 5-month AR comparison analysis.
- Supported commercial deep dives such as warehouse cost efficiency, Import Air by industry/country, top customers, electronic component customers, and sales growth analysis.

Sales Incentive & KPI Management

- Calculated sales bonus/profit sharing and KPI results; checked overdue interest, excess admin fee, loss files, insurance adjustments, target bonus communication, and quarterly bonus workfiles.
- Cross-checked sales adjustment evidence against approval emails, loss/admin-fee documentation, and internal records before sending bonus summaries to accounting and sales stakeholders.

Consolidation, Audit Support & Subsidiary Data

- Prepared and reviewed data for EY audit requests, including IFRS 16 data, lease contracts, financial statements, tax files, AR schedules, contracts, and subsidiary support data.
- Supported consolidation deliverables such as 12M consolidation, Q1.2026 consolidation report, subsidiary data updates, and review of multi-entity data packs.

BI, Python Automation & Agentic AI Workflow Design

- Worked with BI/IT teams on monthly reporting data flows, bonus-function requirements, and controlled automation of recurring FP&A data preparation.
- Built a Python-assisted monthly data pipeline processing about 16-20M cells from raw extraction to formatted Excel output, reducing manual preparation time by about 90%.
- Translated recurring FP&A reporting steps into agent-ready workflow logic: data intake, validation checks, exception flagging, draft commentary, action routing, and human approval checkpoints.

- Reconciled 600 vendor accounts across Cargowise and ERP S21, resolving 400 discrepancies in tax codes, GL allocations, and vendor master data; reduced recurring errors by 30% through standardized tracking.
- Processed 150+ invoices/month across 30 GL accounts, verified SAP Concur travel claims, managed customs tax pre-payments, and supported cash-flow forecasting in an English-speaking MNC environment.

EDUCATION

Bachelor of Finance | University of Economics HCMC (UEH)

2021 - 2025 HCMC, VN

- GPA: 3.9 / 4.0 | 2x Excellence Scholarship recipient.
- Published financial trend analysis in 4 university research competitions; developed critical analysis and strategic communication skills.

SKILLS & TOOLS

FP&A	Budgeting & Forecasting, Management Reporting, Variance Analysis, P&L & Profitability Analysis, KPI Tracking
BI & Automation	Excel (advanced), Power BI, Power Query, DAX, Python (pandas, openpyxl), SQL, CubeValue
Agentic AI	Workflow automation, human-in-the-loop controls, multi-agent delegation, reusable agent skills, context management, MCP, RAG, HTML slide creation
AI Platforms	ChatGPT, Codex, Claude, GitHub Copilot Pro
Systems	CargoWise, ERP S21, SAP Concur, GitHub, VS Code
Languages	Vietnamese (Native) English (IELTS 6.5)

PORTFOLIO BRIEF

- Portfolio: Public-safe FP&A/analytics showcase with Power BI products, Python automation samples, sanitized decision cases, and model QA notes.
- GitHub: 20-project BI portfolio, being completed progressively: Monthly FP&A Performance Pack, Driver-Based Forecasting, executive decision cases, Python monthly reporting/KPI distribution, plus planned briefs for regional FP&A, treasury, SaaS, payments, risk, governance, and board reporting.
- Predictive Collections Agent (AABW 2026): Designed a mock-data, 7-14-day early-warning and next-best-action workflow with explainable recommendations, human approval gates, an illustrative finance case, and controlled-pilot KPIs; delivered a six-slide HTML pitch deck and focused demo. Pitch Deck | AABW 2026 Recap

ACTIVITIES

- Agentic AI Build Week 2026 - GenAI Fund | Product & Finance Contributor, 8-12 Jul 2026: completed a 5-day on-site buildathon in Ho Chi Minh City, contributing problem framing, workflow design, product storytelling, and demo delivery.
- Claude AI Training for Finance & Accounting Teams | Internal trainer: trained finance/accounting users across 14 BUs on applying Claude AI to daily work, including prompt structure, Excel/reporting use cases, review controls, and safe adoption habits.
- HR Member, Students' Finance Research Club - UEH (2021-2023): organized workshops and team-building events for 80-200 attendees; built leadership and project coordination experience.